



Yutong Cai

Shanghai

PRACTICE AREAS

- Cross-border arbitration and dispute resolution
- Dispute resolution
- Litigation

PROFESSIONAL EXPERIENCE

Ms. Cai joined Han Kun in January 2025. Prior to joining Han Kun, she practiced at a well-known domestic law firm, specializing in cross-border commercial and maritime dispute resolution, providing a wide range of litigation and non-litigation legal services in international trade, asset recovery, insurance, shipping, leasing, and international logistics.

Ms. Cai has represented clients in various disputes over contracts for the carriage of goods by sea, insurance, house leases, private lending, and warehousing contracts; her responsibilities include analyzing facts, conducting legal research, compiling evidence, and drafting statements of claim, cross-examination opinions, pleadings, and mediation agreements, etc.

With respect to non-litigation services, Ms. Cai has participated in ship sale transactions, including comprehensive legal services for foreign shipowners, including drafting MOA, BOS, and PODA. She has also provided long-term legal services to a listed company, to a well-known Chinese shipyard in reviewing shipbuilding contracts, and to an international trading company in connection with drafting equity transfer agreements, warehousing contracts, etc.

EDUCATION

Ms. Cai obtained a Bachelor of Law degree from Shanghai University of Finance and Economics in 2022 and earned a Master of Law degree from Georgetown University in the United States in 2023.

QUALIFICATIONS

Member of the PRC Bar

WORKING LANGUAGES

Chinese, English



蔡雨桐

上海

业务领域

- 跨境仲裁与争议解决
- 争议解决
- 诉讼

工作经历

蔡雨桐律师于 2025 年 1 月加入汉坤，加入汉坤之前在国内知名律所从事涉外商事海事争议解决业务，专注于国际贸易、资产追回、保险、航运、融资租赁、国际物流等方面提供广泛的诉讼和非诉法律服务。

争议解决：就海上货物运输合同纠纷、责任保险合同纠纷、房屋租赁合同纠纷、服务合同纠纷、借款合同纠纷、仓储合同纠纷等多种类型案件，根据案件材料分析案情，进行法律研究并汇报检索结果，编制证据册，起草报价函、法律意见书、起诉状、质证意见、代理词、答辩词、调解协议等各项法律文书。

非诉服务：参与多起国际船舶买卖项目，为国外船东提供全程法律服务，包括起草 MOA、BOS、PODA 等；为某深交所上市公司提供常法服务，包括出具律师函、审阅各类合同、出具法律意见书等；为国内某知名造船厂提供法律咨询服务，审阅船舶建造合同，与英国、巴西等船东谈判；为某国际贸易公司提供常法服务，起草股权转让协议、仓储合同、物流合同等。

教育背景

蔡雨桐律师于 2022 年获上海财经大学法学学士学位，后于 2023 年获美国乔治城大学法学硕士学位。

执业资格

中华人民共和国律师执业资格

工作语言

中文、英文