



Yan Zhang

Shanghai

+86 21 6080 0313

zhangyan@hankunlaw.com

PRACTICE AREAS

- Dispute resolution
- Real estate and infrastructure

PROFESSIONAL EXPERIENCE

Ms. Zhang began practicing law more than ten years ago. She has handled more than 1,000 litigation and non-litigation cases involving civil and commercial, economic, administrative, criminal, and foreign-related matters. Ms. Zhang is a specialist in complicated legal issues in construction projects and the real estate field. Over her years of practice, Ms. Zhang has accumulated extensive experience in litigation, which has helped her to represent Zhongtian Construction Group Co., Ltd., Zhongrun Construction Co., Ltd. of Nantong, No.2 Construction Group, Jiangsu and other construction giants to successfully deal with dozens of influential construction project disputes. She has also engaged in the development and construction of the Cosco Two Bay City Projects and has been appointed as long-term legal counsel to several prestigious real estate development companies, construction companies, property management companies, and other large and medium-sized companies, to whom she provides litigation and non-litigation services.

Ms. Zhang concentrates on providing enterprises with comprehensive professional real estate legal services, including the examination and approval of real estate development projects, bidding, demolition and relocation, financing for real estate enterprises, assisting domestic and foreign construction enterprises to contract for building important projects and apply for the qualification and certificate of construction, drafting bidding documents and legal documents such as contracts and sub-contracts for construction projects, helping developers to manage construction sites, etc. Ms. Zhang is fully aware that taking precautions is a much more cost-effective approach. Therefore, Ms. Zhang not only focuses on maximally advancing the interests of her clients, but also emphasizes how to design elaborate plans for legal services for clients and how to help real estate enterprises to enhance legal awareness and prevent potential legal risks.

Real estate law is an area of law highly influenced by policy, which plays a critical leading role in the practice. Some characteristics of these policies are flexibility and uncertainty, which require real estate practitioners to be very acute to observe and grasp the motions of national legislation. Ms. Zhang keeps long-term connections with certain government departments and judicial departments, which helps her to obtain first-hand leading policies in real estate developments. After analyzing the latest policies, Ms. Zhang combines the latest rules with research results and provides better legal services for enterprises.

To integrate the advantages of the firm, Ms. Zhang and the other tax lawyers at Han Kun cooperate to provide services to achieve tax savings for construction enterprises reasonably in accordance with laws as well as design legal schemes for construction enterprises to reduce taxes, which can help them to save costs and to realize new profit growth.

While Ms. Zhang pays great attention to her practice and has accumulated extensive legal experience, she is also dedicated to the study of legal theory and has a strong foundation in this regard. Ms. Zhang is often appointed to explain real estate legal practice developments in simple terms and with vivid case illustrations.

Ms. Zhang protects the legal interests of her clients with her rigorous and diligent attitude, which earns praise from both clients and peers.

EDUCATION

Shanghai University, LL.B.; Cheung Kong Business School, Master of Business Administration:
CityU-FudanU DBA.

QUALIFICATIONS

Member of the PRC Bar

HONORS AND AWARDS

Shanghai Outstanding Lawyer of 2011-2015

Advanced Individual by Shanghai Judicial Administration

Outstanding Lawyeress of the Fourth Session in Shanghai

Excellent Civil Business Lawyer of the year 2008 of Jing'an District

Outstanding Young and Middle-Aged Tip-top Talent of the seventh session in Jing'an District

SOCIAL RESPONSIBILITIES

Vice Secretary General of the Administrative Law Studies Institute of Shanghai

Vice Secretary General of Association of Female Lawyers of Shanghai Bar Association

Member of Bankruptcy and NPA Specialty Committee under Shanghai Bar Association

Member of the Shanghai Municipal Judicial Committee of the China Democratic League

Main leader of legal consulting for small and medium enterprises in Jing'an District

WORKING LANGUAGES

Chinese, English



张艳

上海

+86 21 6080 0313
zhangyan@hankunlaw.com

业务领域

- 争议解决
- 房地产和基础设施

工作经历

张艳律师执业二十余年，非常擅长解决房地产、建筑工程领域中各种疑难复杂的法律问题。她长期担任多家房地产开发企业、建筑施工企业的常年法律顾问，诉讼经验丰富，成功代理过众多业内颇有影响力的建筑工程纠纷案件。

张艳律师致力于为企业提供全方位、多角度的专业房地产法律服务，包括房地产开发项目的审批、招投标、动拆迁，房地产企业融资，协助国内外建筑公司在中国承建重大工程项目及申请施工资质，制作建设工程招投标文件，拟定建设工程总包与分包合同等法律文件，帮助开发商进行施工现场管理等。

张艳律师深知在法律服务中，事前预防远比事后救济成本更低，效果更好。因此，她不仅能够诉讼中为委托人争取最大限度的利益，更加注重为客户设计制订详细周密的法律服务计划，帮助建筑房地产企业加强法律意识，防范可能发生的法律风险。

张艳律师可以为各种类型的客户，包括政府部门、投资人、开发商、建筑企业、金融机构等，提供房地产及建设工程行业全流程的法律服务，法律服务范围涵盖覆盖商业地产、住宅地产、工业地产、基础设施、物流地产及酒店地产等多个细分业务领域。

张艳律师以其严谨的执业态度和认真的工作作风，本着一丝不苟的敬业精神，竭尽全力维护当事人和客户的合法权益，受到了客户的赞赏和同行的一致肯定。

教育背景

上海大学法学学士；长江商学院工商管理学硕士；香港城市大学 - 复旦大学工商管理博士。

执业资格

中华人民共和国律师执业资格

荣誉与奖项

2011-2015 年度“上海市优秀律师”

上海市司法行政系统先进个人

第四届上海市优秀女律师

2008 年静安区优秀民商律师

静安区第七批优秀中青年拔尖人才

社会任职

上海市律师协会理事
上海市律师协会女律师联谊会副会长
上海市律师协会破产与不良资产业务研究委员会委员
中国民主同盟会上海市司法委员会委员
上海市静安区人民政府法律顾问

工作语言

中文、英文