



Xinfeng Zhang

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PRACTICE AREAS

- Banking and finance
- Aviation and aviation finance
- Financial services and regulatory
- Project finance

PROFESSIONAL EXPERIENCE

Xinfeng (Elsa) Zhang has more than 11 years of experience in the financial services field. She specializes in banking finance, including syndicated loans, project finance, export credit finance, corporate finance, aviation and aviation finance, bank and non-bank financial institution establishment, and financial business compliance. Her clients mainly include domestic and foreign commercial banks, policy banks, financial leasing companies, asset management companies, auto finance companies, and other financial institutions. Ms. Zhang also has extensive experience in legal fields related to debt restructuring, including bankruptcy reorganization, debt restructuring agreement negotiations, and non-performing asset acquisitions.

Ms. Zhang is also an expert in the field of aviation finance. She has represented many airlines, leasing companies, financial institutions, and other clients in participating in the purchase, lease, and financing of a large number of commercial airliners, business aircraft, helicopters, engines, cargo aircraft, and passenger conversion aircraft. Ms. Zhang previously worked in the French headquarters and Beijing office of a French aircraft manufacturer, where she participated in business negotiations with all Chinese companies.

Ms. Zhang provides daily legal advice to many kinds of financial institutions, assisting them to resolve legal and compliance issues in their daily business, providing consulting legal opinions or suggestions, assisting in drafting or standardizing format documents, etc.

EDUCATION

Ms. Zhang obtained her LL.B. degree from University of International Business and Economics in 2010 and an LL.M. degree from Cornell University in 2011.

QUALIFICATIONS

Member of the PRC Bar

Member of the New York State Bar

HONORS AND AWARDS

Up and Coming – Aviation: Finance (Chambers Greater China Region China 2023)

Rising Star-Banking and Financing (IFLR1000 2022 China Legal Award)

WORKING LANGUAGES

Chinese, English



张鑫凤

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业务领域

- 银行和金融
- 航空及航空金融
- 金融服务和金融监管
- 项目融资

工作经历

张鑫凤律师在金融服务的法律领域拥有超过 11 年的经验，她专长于银行金融业务，其业务领域包括银团贷款、项目融资、出口信贷融资、公司融资、航空及航空金融、银行和非银行金融机构设立及金融业务合规等。她的客户主要包括国内外商业银行、政策性银行、金融租赁公司、资产管理公司、汽车金融公司等金融机构。张鑫凤律师在债务重组相关的法律领域也具有丰富的经验，包括破产重整、债务重组协议的谈判、不良资产收购等。

张鑫凤律师还是航空金融领域的专家，她曾代表众多航空公司、租赁公司、金融机构及其他客户参与了大量的商用客机、公务机、直升机、发动机、货机、客改货飞机的购买、各种结构的租赁及融资项目。张鑫凤律师曾在一家法国飞机制造企业法国总部及北京办公室工作，参与该公司与全部中资企业的商务谈判。

张鑫凤律师曾为多类金融机构提供常年法律顾问服务，协助其解决日常业务中的法律及合规问题，为其提供咨询性法律意见或建议、协助起草或标准化格式文本等。

教育背景

张鑫凤律师于 2010 年获得对外经济贸易大学法学学士学位，并于 2011 年获得美国康奈尔大学法学硕士学位。

执业资格

中华人民共和国律师执业资格
美国纽约州律师资格

荣誉与奖项

年度最佳飞跃之星-银行金融 (IFLR1000 2022 中国法律大奖)
潜质律师-航空金融 (2023 钱伯斯大中华区法律指南)

工作语言

中文、英文