



## **Yunzhi Zhao**

*Beijing*

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### **PRACTICE AREAS**

- Private equity and venture capital
- Mergers and acquisitions
- Foreign direct investment
- Outbound investment
- Capital markets

### **PROFESSIONAL EXPERIENCE**

Ms. Zhao focuses on private equity and venture capital, mergers and acquisitions, joint ventures, PRC and international capital markets, foreign direct investment, and outbound investment. She regularly advises multinational corporations, strategic investors, private equity funds, listed companies, and growth-stage businesses throughout the transaction lifecycle, and has substantial experience in complex equity investments, asset acquisitions, spin-off financings, cross-border joint ventures, and H-share listings.

Drawing on her qualifications as a PRC lawyer, a New York attorney, and a Certified Public Accountant in China, Ms. Zhao approaches transactions from legal, financial and execution perspectives. Her work includes transaction structuring, legal due diligence, regulatory and compliance analysis, drafting and negotiating Chinese and English transaction documents, signing and closing, and post-investment matters. Her sector experience spans the internet and platform economy, gaming, artificial intelligence, semiconductors, smart hardware, automotive, logistics, consumer and retail, healthcare, education, and manufacturing.

### **EDUCATION**

Ms. Zhao is currently pursuing an MBA at the Guanghua School of Management, Peking University. She holds an LL.B. from Zhejiang University, an LL.M. in Finance Law from the University of International Business and Economics, and an LL.M. in Corporation Law from New York University.

### **QUALIFICATIONS**

Member of the PRC Bar  
Member of the New York State Bar  
PRC Certified Public Accountant

### **WORKING LANGUAGES**

Chinese, English





## 赵云知

北京

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### 业务领域

- 私募股权和风险投资
- 兼并和收购
- 外商直接投资
- 境外投资
- 资本市场

### 工作经历

赵云知律师主要从事私募股权与风险投资、兼并收购、合资合作、境内外资本市场、外商投资和境外投资等业务。她长期为境内外产业投资人、私募股权基金、上市公司和成长型企业提供交易全流程法律服务，并在复杂股权投资、资产收购、分拆融资、跨境合资及 H 股上市项目中积累了丰富的丰富经验。

赵律师兼具中国及美国纽约州律师资格和中国注册会计师资格，能够从法律、财务及交易执行等维度参与项目。她的主要工作包括交易架构设计、法律尽职调查、监管与合规问题分析、中英文交易文件的起草与谈判、签约交割及投后事项。其行业经验涵盖互联网与平台经济、游戏、人工智能、半导体、智能硬件、汽车、物流、消费与零售、医疗健康、教育及制造业等。

### 教育背景

赵云知律师目前就读于北京大学光华管理学院工商管理硕士项目。赵云知律师持浙江大学法学学士学位、对外经济贸易大学金融法法律硕士学位和纽约大学公司法法律硕士学位。

### 执业资格

中华人民共和国律师执业资格  
美国纽约州律师执业资格  
中国注册会计师

### 工作语言

中文、英文